



Kastanjelaan 400,
5616LZ Eindhoven
www.1cube.eu

Job Title: Innovation Development and Technology Impact Consultant

Location: Eindhoven, Strijp S / Remote Work Possible

Company: 1Cube BV

Employment Type: Full-time

Experience Level: Junior - Mid Level

About 1Cube:

1Cube is a leading consultancy specializing in research and development (R&D) project management, particularly within the European Union framework. We provide comprehensive support from project conception to execution, offering expertise in business planning, dissemination, exploitation, and management for innovative and technology-driven initiatives. 1Cube has successfully managed more than 30 projects, won over 30 awards, and achieved the satisfaction of more than 50 clients.

Position Overview:

We are seeking an **Innovation Development and Technology Impact Consultant** to join our dynamic team. The ideal candidate will play a key role in writing compelling project plans, promoting technological advancements, and maximizing the impact of our R&D projects through strategic dissemination and exploitation. This position requires a blend of strategic thinking, market research skills, and customer outreach abilities to support our growth and ensure the success of our clients' projects.

Key Responsibilities:

- **Proposal Development:** Craft high-quality, persuasive project plans and proposals for innovative and technology-driven initiatives, ensuring alignment with funding requirements, particularly for EU projects.
- **Technology Promotion and Impact Maximization:** Develop and implement strategies to promote technological outcomes and ensure their broad impact through effective dissemination and exploitation activities.
- **Market Research:** Conduct thorough market research to identify trends, needs, and opportunities within the industrial and energy sectors, helping shape project proposals and strategic directions.
- **Customer Outreach:** Proactively engage with potential clients to understand their needs, build relationships, and identify new business opportunities. Develop outreach strategies to attract new customers and partnerships.
- **Strategic Communication:** Lead the creation of communication materials, including presentations, reports, and publications, to support project dissemination and stakeholder engagement.
- **Industry Analysis:** Stay up-to-date with developments in the industrial, energy, and technology sectors to provide insights that drive project development and positioning.
- **Collaboration:** Work closely with internal teams and external partners to ensure successful project execution, knowledge transfer, and optimal exploitation of research results,



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Qualifications:

- **Proven Experience:** Minimum of 2 years of experience in proposal writing, particularly for R&D projects, with a successful track record of winning proposals, ideally in an EU context.
- **Strong Knowledge of Industrial and Energy Sectors:** A deep understanding of the industrial and energy landscape, including key trends, challenges, and opportunities.
- **Technical Background:** Experience with technology-driven projects, including a strong understanding of technological innovation and its market applications.
- **Excellent Communication Skills:** Exceptional written and spoken English, with the ability to write clear, persuasive, and compelling proposals and communication materials.
- **Market Research Expertise:** Strong ability to conduct market research, analyze data, and provide actionable insights that inform project development and business strategy.
- **Customer Engagement Skills:** Demonstrated experience in customer outreach, relationship-building, and business development.
- **Educational Background:** A degree in a relevant field such as Engineering, Energy, Technology Management, Business, or a related discipline.
- **Proactive and Self-Motivated:** Ability to work independently, manage multiple tasks, and prioritize effectively in a fast-paced environment.

What we offer:

- **Competitive Salary and Benefits:** Attractive compensation package based on experience and qualifications.
- **Professional Growth:** Opportunities for continuous learning and professional development.
- **Dynamic Work Environment:** Be part of a forward-thinking team driving innovation and impact in the research and development sector.
- **Flexible Working Arrangements:** Options for remote work and flexible hours to support a healthy work-life balance.
- **Engaging Projects:** Work on diverse and exciting projects that make a difference in the industrial and energy sectors.

How to Apply:

If you are passionate about innovation, technology, and driving impactful projects, we would love to hear from you! Please send your CV, a cover letter outlining your relevant experience, and examples of successful project proposals you have written to hr.1cubebv@gmail.com.

Application Deadline: November 15th, 2024